

Category	FICO/LTV Matrix & Program Details																			
Eligible Transactions	Purchase and Refinance. Note, with the exception of VA-to-VA IRRRLs, the VA considers all refinances to be cash-out.																			
Ineligible Transactions	<ul style="list-style-type: none"> <li>Energy Efficient Mortgages (EEMs) are not eligible.</li> <li>Texas 50(a)(6) loans</li> <li>Texas transactions when converting a home equity loan (A6) to a non-home equity loans are not eligible.</li> <li>NY CEMA transactions</li> <li>Mortgage Credit Certificates are not eligible to be used as income for purposes of qualifying the borrower unless all VA requirements are adhered to in addition to the below:               <ul style="list-style-type: none"> <li>Minimum fico to use MCC to qualify: 640</li> <li>\$1200 residual income required</li> <li>2 months reserves post-closing from borrower's own funds unless downpayment is coming from borrower's own funds</li> <li>In addition, originating lender to be fully responsible for the annual IRS reporting associated with the MCC issuance; CMG will not complete any required IRS reporting.</li> </ul> </li> </ul>																			
Eligible Borrowers	An eligible veteran is a person who served on active duty in the Army, Navy, Air Force, Marines, or Coast Guard, and who, (except for a service member on active duty) was discharged or released from active duty under conditions other than dishonorable; or Members of the Reserves and National Guard are eligible upon completion of 6 years of service; or surviving spouses of certain Veterans who were continuously rated for a service connected disability, but whose disability may not have been the cause of death are also eligible. The Certificate of Eligibility will indicate the amount of available entitlement.																			
Eligible Terms	Fixed: 10, 15, 20, 25 and 30 year ARM: 3/1 & 5/1 Arm																			
Occupancy	Owner Occupied Primary Residence only with the exception that Non-owner occupied IRRRL transactions are permitted.																			
Property Types	1-4 Family Dwellings, Townhomes, Row homes, Modular, VA Approved Condominiums, Leasehold Estates. Manufactured Homes eligible as per the CMG Manufactured Home Guideline Addendum.																			
Condos	With the exception of VA IRRRLs, Condominiums must be VA approved: <a href="https://vip.vba.va.gov/portal/VBAH/VBAHome/condopudsearch">https://vip.vba.va.gov/portal/VBAH/VBAHome/condopudsearch</a>																			
Underwriting Method	All loans must be run through an AUS, with the exception of VA IRRRL's which must be manually underwritten. With the exception of VA IRRRL transactions, all "total" loan amounts exceeding FHFA one unit limit (based on closing date) require an AUS approval; AUS "Refers" and Manual underwriting not permitted. For "total" loan amounts less than the one unit FHFA standard limit (based on loan closing date): AUS Refers may be manually underwritten, but must meet all CMG overlays.																			
Debt to Income Ratio	Generally 41% Total Debt Ratio for manually underwritten loans, however not exceed 43%. Loans with a backend ratio greater than 41% require a statement justifying the reasons for approval, signed by the underwriter's supervisor, unless residual income exceeds the guideline by at least 20 percent. Higher ratios permitted if approved by AUS up to a max of 58%; however, any loan with a DTI greater than 52% but less than or equal to 58% must meet the following additional requirements: <ul style="list-style-type: none"> <li>LGC must be provided prior to purchase</li> <li>Properties in New York are not eligible</li> <li>All other VA loan level requirements must be met</li> </ul>																			
LTV/CLTV Purchase & Regular (Cash out) Refinance	<p style="text-align: center;"><b>Purchase and Regular (Cash out) Refinance<sup>(4)</sup> LTV/CLTV Grid</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #92d050;">Transaction Type</th> <th style="background-color: #92d050;">FICO</th> <th style="background-color: #92d050;">Maximum LTV<sup>(1)</sup></th> <th style="background-color: #92d050;">Maximum CLTV</th> </tr> </thead> <tbody> <tr> <td style="background-color: #ffff00;">Loan Amounts ≤ \$424,100 (closed prior to Jan 1, 2018) / ≤ \$453,100 (closed on/after Jan 1, 2018)</td> <td style="background-color: #ffff00;">Purchase &amp; Regular Refi - AUS Approved</td> <td style="background-color: #ffff00;">600<sup>(3)</sup></td> <td style="background-color: #ffff00;">100%</td> <td style="background-color: #ffff00;">No Limit<sup>(2)</sup></td> </tr> <tr> <td style="background-color: #ffff00;"></td> <td style="background-color: #ffff00;">Purchase &amp; Regular Refi - Manual U/W</td> <td style="background-color: #ffff00;">620</td> <td style="background-color: #ffff00;">100%</td> <td style="background-color: #ffff00;">No Limit<sup>(2)</sup></td> </tr> <tr> <td style="background-color: #ffff00;">Loan Amounts &gt; \$424,100 (closed prior to Jan 1, 2018) / &gt; \$453,100 (closed on/after Jan 1, 2018)</td> <td style="background-color: #ffff00;">Purchase &amp; Regular Refi (AUS approved only)</td> <td style="background-color: #ffff00;">640</td> <td style="background-color: #ffff00;">100%</td> <td style="background-color: #ffff00;">No Limit<sup>(2)</sup></td> </tr> </tbody> </table> <p>1. LTV may exceed maximum by the amount of the funding fee. 2. No CLTV limit, however, must have 25% guaranty/equity meeting GNMA eligibility criteria. 3. For Ficos 600-619, "Refer" not permitted regardless of reason. In addition, the following loans must be sent to CMG Correspondent Management for Second Signature if any of the following apply: Borrower has late payments in the last 12 months (installment/mortgage), Borrower is using all or a majority (75%) Gift Funds for closing, Borrower has less than 2 years on current job prior to application date, Very little or no recent tradelines rated in the last 12 months, Borrower has new collections in the last 12 months that are non-medical, DTI is over 29/41. 4. SEASONING - Due to Ginnie Mae pooling restrictions for Cash-Out Refinance Loans all VA cash out refinance transactions must meet additional seasoning requirement. Effective for CMG loans closed/purchased beginning February 1, 2018, VA Regular Refinance loans are eligible if and only if: o the borrower made at least six consecutive monthly payments on the loan being refinanced, referred to hereinafter as the Initial Loan, beginning with the payment made on the first payment due date; and o the first payment due date of the refinance loan occurs no earlier than 210 days after the first payment due date of the Initial Loan. Note: All non-IRRRL refinances must meet the seasoning requirement as VA doesn't specify rate/term eligibility.</p>	Transaction Type	FICO	Maximum LTV <sup>(1)</sup>	Maximum CLTV	Loan Amounts ≤ \$424,100 (closed prior to Jan 1, 2018) / ≤ \$453,100 (closed on/after Jan 1, 2018)	Purchase & Regular Refi - AUS Approved	600 <sup>(3)</sup>	100%	No Limit <sup>(2)</sup>		Purchase & Regular Refi - Manual U/W	620	100%	No Limit <sup>(2)</sup>	Loan Amounts > \$424,100 (closed prior to Jan 1, 2018) / > \$453,100 (closed on/after Jan 1, 2018)	Purchase & Regular Refi (AUS approved only)	640	100%	No Limit <sup>(2)</sup>
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IRRRLs: Fixed Rate & ARM	<p style="text-align: center;"><b>IRRRL LTV/CLTV Grid<sup>(1)</sup></b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #92d050;">FICO</th> <th style="background-color: #92d050;">Maximum LTV/CLTV</th> <th style="background-color: #92d050;">Mortgage History</th> <th style="background-color: #92d050;">Value Determination</th> </tr> </thead> <tbody> <tr> <td style="background-color: #92d050;">Owner Occupied &amp; NOO</td> <td style="background-color: #92d050;">≥ 640</td> <td style="background-color: #92d050;">Unlimited</td> <td style="background-color: #92d050;">per VA</td> </tr> <tr> <td style="background-color: #92d050;"></td> <td style="background-color: #92d050;">620 - 639<sup>(2)</sup></td> <td style="background-color: #92d050;">150%</td> <td style="background-color: #92d050;">per VA</td> </tr> <tr> <td style="background-color: #92d050;">Owner Occupied Only</td> <td style="background-color: #92d050;">600-619<sup>(2,4)</sup></td> <td style="background-color: #92d050;">150%</td> <td style="background-color: #92d050;">per VA</td> </tr> </tbody> </table> <p>1. All IRRRLs require a VVOE, refer to Verbal Verification of Employment section. 2. IRRRL Loan amounts &gt; one unit FHFA standard limit eligible with credit score less than 640 subject to the following additional requirements:           <ul style="list-style-type: none"> <li>LGC must be provided prior to purchase</li> <li>Properties in New York are not eligible</li> <li>All other VA IRRRL requirements must be met</li> </ul> </p> <p>3. Original loan amount may be used for appraised value in lieu of valuation product. When eligible without a valuation product the "value" for LTV purposes is based on the original loan amount. If a valuation product is obtained it is acceptable to use that value as a current market value. When utilized, if no AVM hit, a 2055 or full appraisal must be used to determine value. 4. Investment Properties not permitted for credit scores less than 620 regardless of loan amount.</p>	FICO	Maximum LTV/CLTV	Mortgage History	Value Determination	Owner Occupied & NOO	≥ 640	Unlimited	per VA		620 - 639 <sup>(2)</sup>	150%	per VA	Owner Occupied Only	600-619 <sup>(2,4)</sup>	150%	per VA			
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Credit Score / History	Minimum score requirements are described in the FICO/LTV Matrix above. All borrowers must meet minimum credit score. Unless AUS approved, a minimum of two credit scores for each borrower is required. For AUS approved transactions a minimum of one credit score for each borrower is required. Non-traditional credit is not permitted.																			

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Compliance / VA IRRRLS / QM	<p>Except as outlined below, CMG Financial Correspondent Lending will only purchase VA IRRRLs that meet the Safe Harbor Qualified Mortgage requirements. CMG will allow Rebuttable Presumption VA IRRRLs (for recoupment exceeding 36 months only) subject to the following:</p> <ul style="list-style-type: none"> <li>• 600 minimum fico</li> <li>• LGC must be provided prior to purchase</li> <li>• Recoupment must not exceed 60 months (Recoupment can be waived with a reduction in term of at least five years)</li> <li>• No mortgage lates (most recent 12 months)</li> <li>• No principal balance increase except for allowable points fees</li> <li>• Allowable points and fees cannot exceed 3%</li> <li>• Rate must be lowered or convert arm to fixed</li> <li>• Properties in New York are not eligible</li> <li>• Adjustable Rate Mortgage (ARM) loan not eligible</li> <li>• Safe Harbor Seasoning requirements must be met</li> <li>• All other VA IRRRL requirements must be met</li> </ul>
Texas Refinances	<ul style="list-style-type: none"> <li>• Texas Section 50(a)(6) Transactions not permitted.</li> <li>• Documentation must be in the file confirming the transaction is not a Texas Section 50(a)(6) transaction. Either a copy of the note or the trust deed for the loan being refinanced may be used to satisfy this requirement.</li> <li>• Texas transactions when converting a home equity loan (A6) to a non-home equity loans are not eligible.</li> </ul>
Loan Amount	<p>Minimum Loan Amount: \$40,000 Maximum Loan Amount: \$1,200,000 (including any Financed Funding Fee). All loans exceeding conventional conforming standard limits must utilize a high balance product.</p> <p>All VA loans require a 25% guaranty/equity: VA does not impose maximum statutory loan limits however, VA does publish county loans limits (<a href="http://www.benefits.va.gov/HOMELOANS/purchaseco_loan_limits.asp">http://www.benefits.va.gov/HOMELOANS/purchaseco_loan_limits.asp</a>) to determine how much the VA will insure on a specific loan. The 25% guaranty may come from the VA or Down payment or both. The Maximum amount that the VA will insure is 25% of the published county loan limit. (County Loan Limit X 25%) = VA's Insuring Participation; If this amount is greater than or equal to 25% of the purchase price / NOV value then no down payment is required. If VA's Insuring participation is less than 25% of the purchase price / appraisal then the borrower must bring a down payment for the difference. When LGC will not cover 25% Guaranty, Correspondent to include a loan amount calculation worksheet in the file documenting the 25% Guaranty/Equity requirement is met.</p> <p>NOTES: If the borrower un-restored entitlement (i.e. veteran used benefits already for another property) then additional down payment money may be required. Joint Loans also require special consideration and must be prior approved by the VA.</p>
VA Funding Fee	<p>All VA loans require a VA funding fee. All or part of the fee may be paid in cash at loan closing or may be included in the loan. Refer to VA underwriting guidelines for Funding Fee Table. The following Veterans are exempt from paying the funding fee:</p> <ul style="list-style-type: none"> <li>• Veterans receiving VA compensation for service connected disabilities</li> <li>• Veterans who would be entitle to receive compensation for service connected disabilities if they did not receive retirement pay</li> <li>• Veterans who are rated by VA as eligible to receive compensation as a result of pre-discharge disability exam and rating</li> <li>• Veterans entitled to receive compensation, but who are not presently in receipt of the compensation because they are on active duty</li> <li>• Surviving spouses of veterans who died in service or from service-connected disabilities, whether or not such surviving spouses are veterans with their own entitlement and whether or not they are using their own entitlement on the loan.</li> </ul>
Subordinate Financing	Subordinate financing is permitted as long as all VA requirements are met.
Adverse Credit	Follow VA Requirements for Adverse Credit, including Bankruptcy and Foreclosure.
Collateral	Required appraisals must be ordered by the Correspondent Seller via VA webLGY. For IRRRL transactions if an AVM is permitted and results in no hit, a 2055 or full appraisal must be used to determine value. All repairs affecting safety, livability, or habitability must be completed prior to delivery. Completion holdbacks must meet VA requirements.
Ineligible Properties	<p>In addition to ineligible properties noted in the VA Lender's Handbook, the following are ineligible: Deed Restricted Properties, Properties with Individual Water Purification Systems. Note: 3-4 Unit properties in New York (NY) &amp; New Jersey (NJ) permitted subject to CMG 100% pre-purchase QC audit.</p>
Escrows	<p><b>Escrows:</b> Tax and insurance escrows are required on all VA loans. Effective on loans closed on or after January 1, 2016 that require flood insurance: the premiums related to the flood insurance must be escrowed - escrows for these premiums may not be waived, regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required. Note: CMG does not permit escrow for earthquake insurance.</p> <p><b>Escrow Holdbacks:</b> <a href="#">Refer to Escrow Holdback Guideline Addendum</a></p>
Multiple Mortgages to the Same Borrower	Maximum of 2 financed units for one borrower in a single condo project or PUD
Verbal Verification of Employment (VVOE)	For all transactions, including IRRRLs, a Verbal Verification of Employment (VVOE) must be completed by the Seller within ten (10) days of Seller's funding date.
4506T & Tax Transcripts	<p>A fully completed and signed 4506T for each borrower is required. Tax return transcripts cannot be used in place of the actual tax return documentation for qualification.</p> <p><a href="#">Refer to CMGs Income Validation policy for full requirements.</a></p>
Correspondent Seller Employee Loan	Correspondent Seller employee loans require second signature from CMG Management.
Recent Updates / 90 Day Lookback	<p><b>1/2/2018</b> Updated loan amounts in reference to manual u/w eligibility. Added that TXa6 may not be refinanced as non home equity. Added seasoning requirement for all non-IRRRL refinances. <b>4/10/2017</b> Increased maximum total loan amount to \$1,200,000 (previously \$1,000,000). Updated IRRRL matrix for clarification in regards to valuation requirements. Updated to allow MCC to qualify when certain parameters are met.</p>
<p>Information in this matrix is a summary only and is not a complete representation of CMG Financial (NMLS #1820) lending Policies. Information is accurate as of the date of publishing and is subject to change without notice. The overlays outlined in this matrix apply to VA loans submitted to DU/LP. In addition to applying these CMG-specific overlays, all loans submitted to DU/LP must comply with the DU/LP Findings and VA requirements. To verify our state license, please log onto the following website: <a href="http://www.nmlsconsumeraccess.org">www.nmlsconsumeraccess.org</a></p>	
<p><a href="http://www.cmgfi.com">www.cmgfi.com</a></p>	